

# Consumer behaviour and cross-cultural marketing

 ECTS  
crédits

 Composante  
IUT d'Annecy

## En bref

- **Langues d'enseignement:** Anglais
- **Ouvert aux étudiants en échange:** Non

## Présentation

## Objectifs

Provide students with the fundamentals of sociology of consumption and consumer psychology. Introduce cross-cultural marketing and raise awareness on the relevancy to diversify marketing strategies based on socio-cultural characteristics of consumers.

## Heures d'enseignement

|   |                 |     |
|---|-----------------|-----|
| Consumer behaviour and cross-cultural marketing - | Travaux Dirigés | 20h |
| TD  |                 |     |

## Pré-requis nécessaires

- >> Be creative
- >> Be a good observer of folks

## Plan du cours

- # Regular classroom + Discussion-based workshops
- # Video extracts or articles as case studies
- # Problem solving situations and small group work
- # Reading up research articles and case studies could supplement the sessions and be used for individual study between each session.

## Infos pratiques

### Lieux

- Annecy-le-Vieux (74)

### Campus

- Annecy / campus d'Annecy-le-Vieux